

IPAA Strategy

**** IMPORTANT INFORMATION *****

This document should be read only by those persons to whom it is addressed and its content is not intended for use by any other persons. The IPAA reserves the right to make changes to this document without notice.

v1 March 2021

Mission



To advocate for the Australian insect industry to be a global leader in the food and feed landscape

Our Values



1. Integrity

Fairly representing interests across all stakeholders down and across the value chain

2. Responsibility

Guiding standards and taking ownership to ensure the ongoing success of the industry

3. Collaboration

Creating opportunities to empower collaboration within and beyond the insect industry

4. Innovation

Challenging the status quo to support and develop new and different ways to improve the industry and the planet

Strategic Priorities



1. Regulation & Legislation

Influencing and supporting regulation and quality assurance practices for long term industry success, including:

- Working with stakeholders and external industries to design and influence regulatory development
- Creating formative industry standards and benchmarks
- Developing a pathway for insect industry quality assurance

2. Foundational Research

The following areas of focus complement independent industry research conducted by AgriFutures Australia:

- Pet and livestock feed trials to assess performance, health and nutrition with a focus on pets and aquaculture as priorities
- Nutritional benefits of insects for human consumption
- Insect for human consumption substrate suitability and key performance and management issues
- Insects as food consumers acceptance research
- Substrate trials for insects for feed to inform regulatory decisions

3. Industry Support

Providing pathways to support, encourage and promote the consumption and use of insects, including:

- Actively fostering partnerships and alliances both domestically and internationally e.g. partner industries (food / feed / soil / pharma etc), sister associations
- Sharing best practice through content development and knowledge sharing e.g. events / webinars, How To Guides
- Promoting connectivity and collaborative opportunities across and down the value chain eg WhatsApp group

Objectives & Key Results Regulation & Legislation



| Strategic Priority | Ref. | Objective | КРІ | Owner | Due |
|-------------------------------|---------------|--------------------------------------------------------------------------------|--------------------------------------------------------------------------|-------|--------|
| Regulation and Legislation | 2021-1. 01 | Communicate current regulations and standards to members - Food | Publish executive summary and supporting documents to IPAA member portal | | Mar-21 |
| Regulation and Legislation | 2021-1. 02 | Communicate current regulations and standards to members - Feed | Publish executive summary and supporting documents to IPAA member portal | | Mar-21 |
| Regulation and Legislation | 2021-1. 03 | Communicate current regulations and standards to members - Substrate and Frass | Publish executive summary and supporting documents to IPAA member portal | | Mar-21 |
| Regulation and Legislation | 2021-1. 04 | Draft approved methods/best practice guides - Process | Draft methodology for partner industry and regulator comment | | Jun-21 |
| Regulation and Legislation | 2021-1. 05 | Draft approved methods/best practice guides - Slaughter | Draft methodology for partner industry and regulator comment | | Jun-21 |
| Regulation and Legislation | 2021-1. 06 | Draft approved methods/best practice guides - Render | Draft methodology for partner industry and regulator comment | | Jun-21 |
| Regulation and Legislation | 2021-1. 07 | Draft approved methods/best practice guides - Biosecurity | Draft methodology for partner industry and regulator comment | | Jun-21 |

Objectives & Key Results Regulation & Legislation



| Strategic Priority | Ref. | Objective | КРІ | Owner | Due |
|-------------------------------|---------------|------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------|-------|--------|
| Regulation and Legislation | 2021-1. 08 | Draft approved methods/best practice guides - OH&S | Draft methodology for partner industry and regulator comment | | Jun-21 |
| Regulation and Legislation | 2021-1. 09 | Draft approved methods/best practice guides - Food Safety | Draft methodology for partner industry and regulator comment | | Jun-21 |
| Regulation and Legislation | 2021-1. 10 | Draft approved methods/best practice guides - Insect Welfare | Draft methodology for partner industry and regulator comment | | Jun-21 |
| Regulation and Legislation | 2021-1. 11 | Draft approved methods/best practice guides - Substrates | Draft methodology for partner industry and regulator comment | | Jun-21 |
| Regulation and Legislation | 2021-1. 12 | Progress FeedSafe discussions with SFMCA | Communicate timelines / current standards to members | | May-21 |
| Regulation and Legislation | 2021-1. 13 | Formalise industry partnerships across pet feed and stockfeed certification bodies | Define stakeholders and draft MOU/Partner agreements. Ideally we can draft a standard agreement however likely will need to modify for each partner | | Jul-21 |

Objectives & Key Results Foundational Research



| Strategic Priority | Ref. | Objective | KPI | Owner | Due |
|-----------------------------|---------------|--------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------|-------|--------|
| 2. Foundational Research | 2021-2. 01 | Communicate industry research priorities and opportunities to members | Publish agrifutures "Catalysing a \$10m Australian Insect Industry" to IPAA member portal | | Jan-21 |
| 2. Foundational Research | 2021-2. 02 | Establish 'research gate' for locally (Australian) driven projects (to avoid duplication, assist collaboration allow communication of lessons learned) | Identify suitable platform within IPAA member portal an communicate purpose to members | | Mar-21 |

Objectives & Key Results Industry Support



| Strategic Priority | Ref. | Objective | КРІ | Owner | Due |
|---------------------|---------------|-------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------|-------|--------|
| 3. Industry Support | 2021-3. 01 | Encouraging development and expansion of new and existing start-up businesses | Publish 'How to guides' to IPAA member portal | | Jan-21 |
| 3. Industry Support | 2021-3. 02 | Identify key risks to Australian insect Industry | Conduct board level risk workshop to identify high level risks to Australian insect industry | | Mar-21 |
| 3. Industry Support | 2021-3. 03 | Develop risk mitigation strategy based on key risks identified in [2021-3.02] | Draft mitigation strategy paper for membership comment | | Jun-21 |
| 3. Industry Support | 2021-3. 04 | Facilitate industry events and networking opportunities | Facilitate IPAA conference (virtual or otherwise). Opportunity for industry updates, research presentations, forum discussions | | Sep-21 |
| 3. Industry Support | 2021-3. 05 | Industry collaboration and connectedness with sister membership opportunities with other assoc. | AFFIA membership / NACIA membership | | Jul-21 |
| 3. Industry Support | 2021-3. 06 | Enable member collaboration via communication channels | Publish webinars to IPAA member portal, create WhatsApp channel | | Feb-21 |
| 3. Industry Support | 2021-3. 07 | Website upgrade to facilitate information sharing, member support and IPAA presence | Complete website upgrade | | Jun-21 |